

UNDERSTANDING

TRADEMARK LAW

Third Edition

UNDERSTANDING TRADEMARK LAW

Third Edition

Mary LaFrance

IGT Professor of Intellectual Property Law

William S. Boyd School of Law

University of Nevada, Las Vegas



CAROLINA ACADEMIC PRESS

Durham, North Carolina

Copyright © 2016
Carolina Academic Press, LLC
All Rights Reserved

Library of Congress Control Number: 2016941552

ISBN: 978-0-7698-6517-1

Carolina Academic Press, LLC
700 Kent Street
Durham, NC 27701
Telephone (919) 489-7486
Fax (919) 493-5668
www.caplaw.com

Printed in the United States of America

Albert Joseph Leo LaFrance

1913-2015

*The islands haven't shifted since last summer,
even if I like to pretend they have —
drifting, in a dreamy sort of way,
a little north, a little south, or sidewise —
and that they're free within the blue frontiers of bay.*

—William Butler Yeats

Preface

This text offers a broad introduction to the fundamental principles of the law of trademarks and unfair competition. Although deeply rooted in the common law of torts, modern trademark law has branched in many directions, as evidenced by the development of dilution and cybersquatting laws, as well as state and federal registration systems. Practitioners and students of trademark law today must be familiar with all of these branches and their various sources — which include statutes as well as common law, and federal as well as state law.

Although trademark law has become increasingly federalized since the enactment of the Lanham Act in 1946, the federal law of trademarks and unfair competition has little preemptive effect on state law. As a result, many aspects of trademark and unfair competition law are governed by both state and federal law. The state and federal approaches often converge, and sometimes diverge, but despite the increasing scope of federal trademark and unfair competition law, state law remains important.

However, conflict may arise between, on the one hand, the state and federal regimes of trademark and unfair competition law and, on the other hand, the federal regimes of copyright and patent law. An understanding of trademark law, therefore, requires an understanding of its relationship with these other doctrines — in particular, which applications of trademark or unfair competition law would so interfere with the congressional schemes of patent and copyright protection that the latter must be given preemptive effect, as illustrated by the denial of trademark protection to functional aspects of trade dress.

The law of trademarks and unfair competition constantly evolves in response to changes in commercial markets. For example, the globalization of markets for goods and services has led to the increased internationalization of trademark and unfair competition law. Federal law, for example, now considers certain foreign uses of trademarks in determining priority for federal registration and, conversely, recognizes that certain foreign activities may give rise to infringement claims under the Lanham Act. Federal law has also responded to the explosive growth of the Internet as a means for communication as well as a marketplace for goods and services. Although trademark law has traditionally protected the right of a trademark holder within the specific geographic markets where the mark is in use, such geographic boundaries are less relevant today, as brick-and-mortar locations are supplemented or displaced by Internet commerce. Internet activity can also blur the line between commercial activities subject to trademark regulation and expressive conduct that is protected by the First Amendment. In addition, activities such as keyword advertising and the use of social media raise fundamental questions about the meaning of trademark infringement.

For practitioners and students with no background in trademark and unfair competition law, this text may serve as a free-standing introduction. Those who already have some familiarity with these subjects will find the text to be a handy reference tool. Extensive footnoting and citation to authority is provided throughout, in order to assist those desiring to investigate a particular topic in greater depth.

Table of Contents

Chapter 1	NATURE AND PURPOSE OF TRADEMARK PROTECTION	1
§ 1.01	INTRODUCTION	1
PART I:	HISTORICAL OVERVIEW OF TRADEMARK LAW	3
§ 1.02	EARLY COMMON LAW: PASSING OFF	3
§ 1.03	EVOLUTION OF MODERN COMMON LAW AND STATE TRADEMARK STATUTES	4
§ 1.04	EARLY FEDERAL LAW: THE TRADEMARK CASES	6
§ 1.05	THE LANHAM ACT	7
[A]	Overview	7
[B]	Recent Amendments	8
[1]	Dilution Doctrine	9
[2]	Anticybersquatting Provisions	9
PART II:	TRADEMARK, COPYRIGHT, AND PATENT LAW COMPARED	10
§ 1.06	SUBJECT MATTER	10
§ 1.07	SCOPE OF RIGHTS	11
§ 1.08	DURATION OF PROTECTION	12
§ 1.09	GEOGRAPHIC SCOPE OF PROTECTION	13
§ 1.10	SOURCE OF CONGRESSIONAL AUTHORITY	14
§ 1.11	RELATIONSHIP BETWEEN STATE AND FEDERAL LAW	14
Chapter 2	SUBJECT MATTER OF TRADEMARK PROTECTION	17
§ 2.01	INTRODUCTION	17
PART I:	NATURE OF TRADEMARKS	17
§ 2.02	TRADEMARKS AS ORIGIN IDENTIFIERS	17
§ 2.03	THE REQUIREMENT OF NONFUNCTIONALITY	18
[A]	Public Policy	18
[B]	The Evolving Definition of Functionality	21
[C]	Aesthetic Functionality	29
[1]	Pre- <i>Qualitex</i> Cases	30
[2]	The Supreme Court on Aesthetic Functionality	33
[3]	Post- <i>Qualitex</i> Cases	35
PART II:	ESTABLISHING TRADEMARK RIGHTS	41
§ 2.04	USE IN TRADE	41

Table of Contents

[A]	Establishing Priority of Use	42
[B]	Lanham Act	44
[1]	Use in Commerce	44
[2]	Foreign Use	48
[3]	The Famous Marks Doctrine	52
[4]	Intent to Use (ITU) Applications	56
[5]	Constructive Use	57
§ 2.05	DISTINCTIVENESS	57
§ 2.06	MAINTAINING TRADEMARK RIGHTS	58
PART III: TYPES OF TRADEMARKS		59
§ 2.07	PROTECTIBLE MARKS	59
[A]	Spectrum of Distinctiveness	59
[1]	Arbitrary or Fanciful	61
[2]	Suggestive	63
[3]	Descriptive	65
[a]	Common Law Proscription	66
[b]	Secondary Meaning	66
[4]	Generic Terms	68
[B]	Personal Names	71
[C]	Trade Dress	74
[D]	Color, Sound, Scent	78
[E]	Artistic, Musical, and Other Expressive Works	79
[F]	Celebrity Likenesses and Fictional Characters	82
[G]	Titles of Expressive Works	84
[H]	Numbers and Alphanumeric Combinations	84
[I]	Foreign Words	85
[J]	Abbreviations of Generic or Descriptive Terms	86
PART IV: FEDERAL TRADEMARK REGISTRATION		87
§ 2.08	BENEFITS OF FEDERAL REGISTRATION	87
§ 2.09	MARKS ELIGIBLE FOR FEDERAL REGISTRATION	89
[A]	General Standard	89
[B]	Marks Ineligible for Registration on the Principal Register	90
[1]	Immoral, Deceptive, Scandalous, or Disparaging Matter; False Geographic Indications for Wines and Spirits	92
[2]	National, State, or Municipal Insignia	95
[3]	Name, Portrait, or Signature	95
[4]	Marks Likely to Cause Confusion with Existing Marks	96
[a]	Priority of Use	96
[b]	Priority through Analogous Use	96
[c]	Factors Indicating Likelihood of Confusion	98

Table of Contents

[d]	Concurrent Use	100
[5]	Descriptive, Misdescriptive, or Functional Marks	103
[a]	Merely Descriptive	103
[b]	Deceptively Misdесcriptive	103
[c]	Primarily Geographically Descriptive	104
[d]	Primarily Geographically Deceptively Misdесcriptive	104
[e]	Primarily Merely a Surname	107
[f]	Functional Marks	107
[6]	Overcoming Bars to Registration Under Section 2(f)	109
[7]	Dilutive Marks	110
[C]	Certification Marks	112
[D]	Collective Marks	113
[E]	Service Marks	114
§ 2.10	REGISTRATION PROCESS	115
[A]	Use	115
[B]	Intent to Use	116
[C]	Who May Register a Mark	118
[D]	Opposition	119
[E]	Interferences	120
[F]	Concurrent Use Proceedings	121
[G]	Dividing Applications	121
[H]	Maintaining and Renewing Registrations	122
[1]	Affidavit of Use	122
[2]	Renewal	123
§ 2.11	JUDICIAL REVIEW	123
§ 2.12	CANCELLATION	125
[A]	Grounds for Cancellation	125
[B]	Procedure	126
§ 2.13	INCONTESTABILITY	127
[A]	Effect of Incontestable Status	127
[B]	Establishing Incontestability	130
§ 2.14	THE SUPPLEMENTAL REGISTER	130
[A]	Eligible Marks	130
[B]	Registration Procedure	131
[C]	Effect of Supplemental Registration	132
[D]	Cancellation	132
§ 2.15	DOMESTIC PRIORITY BASED ON FOREIGN TRADEMARK REGISTRATIONS	133
[A]	International Agreements	133
[B]	National Treatment	133
[C]	Domestic Priority Based on Foreign Registration	134
[D]	The Madrid Agreement and the Madrid Protocol	135

Table of Contents

PART V: STATE TRADEMARK REGISTRATION	139
§ 2.16 STATE REGISTRATION STATUTES	139
[A] General	139
PART VI: UNREGISTERED MARKS	139
§ 2.17 PROTECTION OF UNREGISTERED MARKS	139
[A] State Law	139
[B] Federal Law	139
PART VII: RELATIONSHIP BETWEEN STATE AND FEDERAL PROTECTION	140
§ 2.18 GENERAL RULE OF NON-PREEMPTION	140
§ 2.19 CONFLICTS BETWEEN FEDERAL AND STATE TRADEMARK LAW	140
PART VIII: ASSIGNMENTS AND LICENSES	142
§ 2.20 ASSIGNMENTS AND LICENSES	142
[A] Assignments	142
[B] Licensing	144
Chapter 3 TRADEMARK INFRINGEMENT AND UNFAIR COMPETITION	145
§ 3.01 INTRODUCTION	145
PART I: TRADEMARK INFRINGEMENT	146
§ 3.02 ELEMENTS OF TRADEMARK INFRINGEMENT	146
[A] Ownership of a Valid Mark	148
[B] Likelihood of Confusion	150
[1] Overview	150
[2] Factors	152
[a] Similarity of Marks	155
[b] Competitive Proximity	160
[c] Strength of Plaintiff's Mark	162
[d] Consumer Sophistication	165
[e] Actual Confusion	166
[f] Bridging the Gap	168
[g] Defendant's Good Faith	169
[h] Relative Quality of Defendant's Goods or Services	170
[3] Jurisdictional Variations on the <i>Polaroid</i> Test	172
[C] Reverse Confusion	173
[D] Confusion Before or After the Purchasing Decision	177
[1] Initial Interest Confusion	177
[2] Post-Sale Confusion	186

Table of Contents

[E]	Trademark Use	190
[1]	Keyword-Triggered Advertising	192
[2]	Metatags	195
[3]	Domain Names	196
[4]	Expressive Works	197
[5]	Functional Uses	197
[F]	Use in Commerce as Jurisdictional Predicate	198
[G]	Territorial Limitations	200
PART II: REVERSE PASSING OFF		205
§ 3.03	REVERSE PASSING OFF	205
PART III: FEDERAL LAW OF FALSE ADVERTISING		210
§ 3.04	FALSE ADVERTISING	210
PART IV: DILUTION		218
§ 3.05	THE CONCEPT OF TRADEMARK DILUTION	218
§ 3.06	STATE DILUTION LAWS	222
§ 3.07	THE FEDERAL TRADEMARK DILUTION ACT	226
[A]	History	226
[B]	Elements of a Federal Dilution Claim	226
[C]	Trademark Use	228
[D]	Distinctive and Famous Marks	229
[1]	Distinctiveness	229
[2]	Fame	230
[E]	Trade Dress and other Nontraditional Marks	234
[F]	Likelihood of Dilution	234
[1]	The FTDA and the <i>Moseley</i> Decision	234
[2]	Likelihood of Dilution under the TDRA	236
[a]	Likelihood of Dilution by Blurring	236
[b]	Likelihood of Dilution by Tarnishment	240
[G]	Exceptions	240
[1]	Fair Use	241
[2]	Noncommercial Use	243
[3]	News Reporting and News Commentary	244
[H]	Remedies	245
[I]	Effective Date of TDRA	246
[J]	Federal Registration as a Dilution Defense	246
PART V: CYBERSQUATTING		247
§ 3.08	ANTICYBERSQUATTING CONSUMER PROTECTION ACT (ACPA)	247
[A]	Elements of a Cybersquatting Claim	248

Table of Contents

[B]	<i>In Rem</i> Jurisdiction	252
[C]	Personal Names	256
[D]	ACPA Remedies	257
§ 3.09	ALTERNATIVE FORUMS FOR DOMAIN NAME DISPUTES	257
PART VI: SECONDARY LIABILITY		259
§ 3.10	CONTRIBUTORY AND VICARIOUS LIABILITY	259
[A]	Contributory Liability	259
[B]	Vicarious Liability	267
PART VII: DEFENSES		270
§ 3.11	FIRST AMENDMENT CONSIDERATIONS	270
[A]	Commercial Parodies	271
[1]	Infringement and Unfair Competition	272
[2]	Dilution	275
[B]	Noncommercial Expression	279
[1]	Infringement and Unfair Competition	279
[2]	Dilution	287
[C]	Political Speech	293
[D]	Expressive Merchandise	294
§ 3.12	AFFIRMATIVE DEFENSES	298
[A]	Abandonment	298
[1]	Cessation of Use	300
[2]	Other Causes of Abandonment	302
[a]	Naked Licensing	303
[b]	Assignment in Gross	305
[B]	First Sale Doctrine	307
[1]	Misrepresentation by Non-Authorized Resellers	308
[2]	Materially Different Goods	308
[a]	Used, Altered, or Refurbished Goods	309
[b]	Other Non-Genuine Goods	314
[3]	Undisclosed Repackaging	315
[4]	Gray Market Goods	316
[C]	Laches	321
[D]	Acquiescence	325
[E]	Unclean Hands	326
[F]	Descriptive Fair Use	327
[G]	Nominative Fair Use	332
[H]	Comparative Advertising	338
[I]	Federal Preemption	339
[J]	Eleventh Amendment	345
[K]	Statute of Limitations	348

Table of Contents

PART VIII: REMEDIES	348
§ 3.13 NON-MONETARY REMEDIES	348
[A] Injunctions	348
[B] Seizure of Counterfeit Goods and Related Materials	352
[C] Destruction of Infringing Articles	353
[D] Cancellation of Federal Registration	354
[E] Disclaimers	354
§ 3.14 MONETARY AWARDS	355
[A] Actual Damages, Defendants' Profits, and Costs	355
[B] Enhanced Damages and Prejudgment Interest	359
[C] Attorney's Fees	360
[D] Statutory Damages	361
[E] Enhanced Monetary Awards in Counterfeiting Cases	362
[F] The Requirement of Marking or Actual Notice	363
[G] Limited Availability of Damages Under Federal Dilution Law	364
[H] False or Fraudulent Registration	364
§ 3.15 LIMITATIONS ON REMEDIES AGAINST CERTAIN DEFENDANTS	365
[A] Makers of Labels, Signs, Packaging, or Advertisements	365
[B] Printers and Publishers	365
[C] Domain Name Registration Authorities	366
[D] The Family Movie Act of 2005	368
[E] Remedies against Federal and State Governments	369
§ 3.16 CRIMINAL PENALTIES	369
[A] Counterfeit Marks	369
[B] Counterfeit Labels	371
PART IX: ADJUDICATION	371
§ 3.17 SUBJECT MATTER JURISDICTION	371
§ 3.18 STANDING	373
[A] Standing to Cancel or Oppose Federal Registration	373
[B] Standing under Section 32	375
[C] Standing under Section 43(c)	376
[D] Standing under Section 43(a) and the Common Law of Unfair Competition	377
[E] Standing to Bring False Advertising Claims	378
§ 3.19 DECLARATORY JUDGMENTS	381

Table of Contents

TABLE OF CASES	TC-1
TABLE OF STATUTES	TS-1
INDEX	I-1
